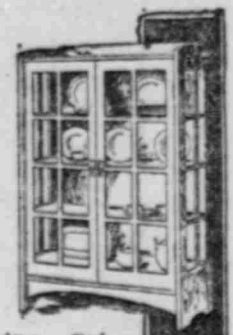


Craftsman Furniture

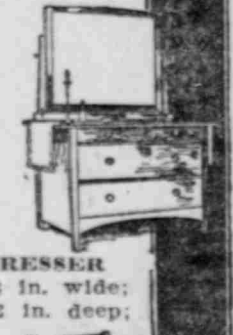
The Craftsman idea makes for the development in this country of an art and architecture which shall express the spirit of the American people; for the conditions which shall provide the best home environment for our children; for a form of industrial education which will enable men and women to earn their own living under all circumstances, and for more reasonable and healthful standards of life and work.

—GUSTAV STICKLEY.

This furniture represents the highest development of what is popularly known as the "Mission" style. Mr. Gustav Stickley, who originally conceived the idea, and has devoted his life to perfecting it, occupies a rather unique position among manufacturers. He is an idealist—profit-making is a secondary consideration. He is creating a furniture period. Nothing bearing his name and shop mark is permitted to go forth imperfect in any detail—every piece must represent the perfection of American furniture art. It is his idea that the first cost of the furniture to the producer is only a part of its value, which will steadily increase with age and use. It is not a question of buying a chair or a table that will fall to pieces or go out of fashion in a few years, so that it has to be replaced with another that in time suffers the same fate, but of buying a piece of furniture that will be a permanent part of the home surroundings and that in fifty or a hundred years will be worth many times its first cost, for the time is coming when good oak furniture will be as valuable on account of its permanent worth, and also of its scarcity, as the fine old Spanish mahogany pieces are now. For these reasons he prefers to take back or make good any piece that is not entirely satisfactory, both in itself and in its relation to its surroundings. This style is no imitation or modification of foreign designs; it is distinctively the American style, and is the only consistent expression of American thought in furniture since the Colonial period.



China Cabinet.
65x42x15 in.



DRESSER.
48 in. wide;
22 in. deep.



In sheep-skin. Back.
22 x 25 inches high;
22 x 25 inches wide.



Umbrella Stand.
12x12x29 in.



Spring Seat.
Cushioned,
soft leather.



31 in. high;
36 in. wide;
20 in. deep.

Each piece is perfectly adapted to its purpose and exhibits character and individuality; nothing gaudy, no meaningless ornamentation, no bizarre effects. It conveys an impression of simple, rich and well-poised elegance, and undoubtedly exerts a very considerable influence upon the home life, more especially of the children, during their most easily influenced and plastic period of life.

The Craftsman idea is a protest against the affected, the superfluous and the unworthy. It represents integrity of character, directness of purpose, and maximum stability and usefulness. It, therefore, makes a strong appeal to those who are endeavoring to secure a home environment that will furnish not only a present delight and comfort, but one that their descendants will take pride in preserving unaltered, as we cherish the fine old Colonial homes of our forefathers.

Mr. Stickley is very discriminating in the selection of his representatives. In Salt Lake City this distinction has been accepted by the Greenwald Furniture Company, and we feel that our reputation for dependable, high-grade goods and clean-cut business methods amply justifies his choice. Our selling price is plainly marked on every article, and this price combines the smallest margin of profit, consistent with reliable merchandising—it is our ONE PRICE. And at this price we extend to our patrons the privilege of making partial payments, should their convenience require it, on the refined businesslike basis upon which Credit Accommodation is accepted by every merchant and manufacturer.

Our decorating department gladly responds to requests for suggestions as to artistic color schemes, arrangement, etc., and this expert service is very often found to be of great value from a merely economic point.

As few people are thoroughly competent judges of furniture quality, it is well to do business with a house which jealously guards its reputation for quality and its right to the complete confidence of its patrons.

Greenwald Furniture Co.

THE ONE-PRICE STORE

HERD TROUSE, President.

J. A. GREENWALD, Secretary.

A JOB FOR FAIRBANKS



Latest Picture of Ex-Vice President Fairbanks as He Appears Today.

WASHINGTON, June 18.—The days of service of Whitelaw Reid as American ambassador to the court of St. James are numbered. This information, learned tonight, comes from a source in possession of both American and British sides of the case.

The informant declares that King George and Mr. Reid, while on cordial terms, are not close to the degree of official intimacy expected between the king and an ambassador. In support of this, it is pointed out that at all court functions given by the late King Edward, Ambassador Reid was seldom in the group that surrounded the Prince of Wales.

King George is against making of the British court a climax to the social ambitions of rich foreigners, and is said to have often remonstrated with his father, the way presentations were engineered. King George already is eliminating all foreigners from his entourage. He is to retain only those who have married into the British nobility, and this rule also will be followed by the queen. In the list

of his court attendants published yesterday John Ward, Mr. Reid's son-in-law, was the only American retained, and he is an "extra equerry."

As a result of the new king's wishes, the state department has found it necessary to bring to the President's attention the imperative change before the close of the period of mourning in November. It has been said that the reason President Taft has so long delayed making a change is his desire to wait until after the elections, so as to see who will be frozen out. The understanding is that Charles W. Fairbanks, former vice president, will see his way clear to accept the ambassadorship, which indirectly has been offered to him. Mr. Knox is in favor of Mr. Fairbanks and so is Senator Root of New York. Senator Henry Cabot Lodge is also considered for the place.

Mr. Fairbanks, who is now living at his old home in Indianapolis, after returning from a year's trip around the world, has recently been described as "public man in private life." He is doing some writing for publications, meeting friends from all over the country who come to see him, and occasionally making a public address. The former vice president was especially interested during his tour abroad in the work of American foreign missionaries and of the American Y. M. C. A. in foreign fields, and he has delivered a number of addresses on this subject before religious bodies.

It is said that Mr. Fairbanks has met more rulers than any other living American; this during his recent tour of the world, and as he has received with semi-official honors he came into terms of personal intimacy with most of those to whom he was presented. The list includes the emperor of Japan, the vice regent of China, the governors of several of the European dependencies, the prince of Wales, the governor general of the Philippines, the viceroy of India, the prime minister of Egypt on behalf of the khedive, who was absent when Mr. Fairbanks visited Cairo, the sultan of Turkey, the king of Greece, the king of Italy, the president of France, the emperor of Germany, the king of England, both Edward and George, and, immediately upon his return from his long trip, President Taft.

Real Estate Brevities

Rich & Morris sold, during the week, a five-room modern brick cottage in Glenwood avenue, to H. H. Hasley, and a four-room modern cottage in McClelland avenue to J. W. Hasley, and several other sales. Two lots in Granite park were sold to Fred Alward, and construction has begun on two houses which they have sold on easy terms.

An application was filed Friday with the city council by the George M. Cannon company, asking permission to lay water mains in Kensington avenue, between Fourteenth and Fifteenth East streets, the company to lay the mains at its own expense and collect from the property owners.

Kimball & Richards have filed a plat of Highland Park plat B, and the addition is now on the market. Improvement work has been going on for some time. The addition lies to the west of Highland Park drive, which is a continuation of Eleventh East street.

Burt & Carlquist closed contracts during the week for a six-room cottage for Albert Linnell at Twelfth South and Second East streets; a five-room bungalow on the northeast bench for Mrs. Mary Meeks, and a six-room double terrace in Lake street, near Tenth South street, for A. K. Burnham. The firm also reports the sale of two fine fruit farms, one in Cottonwood and one in Granger, Salt Lake county, to Ferdinand Paul.

J. F. Crane, who recently came to Salt Lake from Montana, bought, through the Hubbard Investment company, last week, a seven-acre tract in the southeastern part of the city, owned by C. E. Held, and used as a chicken ranch and fruit orchard. The consideration was \$3,000. Crane will conduct the business in the future.

Excavating for the new Crane building at Second South and Second West streets is well under way.

The steel work on the Utah hotel is completed, and that on the Kearns and the Newhouse buildings is well on towards an end.

The work of excavating for the new building to be erected by the Salt Lake Costuming company in Third South street will be started this week.

Ground has been broken for the new structure to be erected for the Wagner Bros. company in Second South, between Third West and Fourth West streets.

The paving of East Third South street is progressing favorably, and should soon be completed.

Negotiations are pending for the erection of a \$60,000 building in East Third South street.

Work has commenced on the new Fifth ward meeting house on the west side of Second West street, between Seventh South and Eighth South streets.

Actual work will shortly be commenced on the erection of a \$9,000 home for Ashby Snow, on the site of the old home of Dr. Park, in North State street.

The Western Packing company has let a contract to Holmes & Watkins to erect a new cold storage plant and warehouse in Third West street, between Third South and Fourth South streets. It will be one of the largest structures of its kind in Utah, and will cost upwards of \$80,000. The structure will be two stories high, 135 by 50 feet in dimensions, and modern throughout.

The Anderson-Cummings Real Estate company reports business as quite brisk during the past week, several large transactions being made.

If it's a property-quest, you MUST read and answer ads—or be "distanced" in the hunt by buyers who are far "less experienced" than you.

THE HAT QUESTION.

The familiar expression, "My, what a handsome hat!" often heard on our streets means more than one would first imagine. The next query would be: "I wonder where she got it?" If it is of the latest mode, the workmanship is of the very best quality, if the pattern has been fitted to suit the face, you may be sure it came from Mrs. Clara Stephenson's, 1123 Boston building, top floor, the home of the Lagoon and White Chip. It may interest the ladies of Salt Lake to know that Mrs. Stephenson will hold a one-half-price sale all this week, on all trimmed hats, commencing Monday morning, and those contemplating purchases should come early, before the stock is exhausted.

ANSWERING ADS IS BIG-PAY WORK—if the answerer uses practical sense, keen business insight, sure instinct as to values and verities. It is a fine test of the judgment of the business experience of the answerer. SERIOUSLY TO ANSWER AND INVESTIGATE THOSE THAT APPEAL TO YOU is of itself a valuable business training.

BANK CLEARINGS BELOW THE MARK

Business Sky Continues Clear and the Merchants Are Not Alarmed.

With the total bank clearings for the week over \$800,000 below that for the corresponding week of last year, the banking situation the last week has not been all that could be desired, yet the business sky continues clear, and the merchants are not alarmed in the slightest. Crop reports are somewhat encouraging, despite a drought in some portions of the state, and the tendency is for a brisk im-

provement in business conditions generally.

The Salt Lake bank clearings for the week amounted to \$6,419,180.96, as against \$7,226,597.01 for the corresponding week last year, a decrease of \$806,416.05. The summary for the week for this year and last year's comparisons follow:

| | 1910. | 1909. |
|--------------|----------------|----------------|
| June 13..... | \$1,231,233.19 | \$1,523,129.32 |
| June 14..... | 1,103,747.36 | 1,166,982.83 |
| June 15..... | 980,332.78 | 1,129,204.34 |
| June 16..... | 1,008,984.48 | 1,160,063.15 |
| June 17..... | 995,111.78 | 1,023,190.75 |
| June 18..... | 1,039,971.89 | 1,211,095.13 |
| Totals..... | \$6,419,180.96 | \$7,226,597.01 |

No explanation is given for the decreased bank clearings. Business has simply fallen off, say local bankers, but they do not attach any especial significance to it. The situation, all agree, can but last temporarily. Considerable interest is being manifested among Salt Lake bankers in the meeting of the state bankers at Ogden this week. The retail dry goods trade is reported as considerably improved, while wholesale dry goods conditions are somewhat dull. The latter experienced

an uneventful week, with but small shipments of reasonable goods going to the retailers, who appear to buy only for immediate requirements. The price for silk goods is low, with orders coming in for fall fabrics.

In the retail dry goods market improved conditions have prevailed for the past ten days, the steady summer weather having a tendency to create a heavy demand for the lighter and flimsier materials. Dresses and gowns are in excellent demand, but suits are backward, and many of the dealers are offering their goods at greatly reduced prices, in order to lower their stocks.

A substantial increase over last year is reported in the hardware trade, the volume of business continuing with little slack in sight. Orders for fall delivery are coming in, and collections are good. In the lumber market business continues about normal, with very little indication of a tendency to show declines. Prices hold about normal. Shingles, however, are away down, and dealers report the bottom has been reached. The cement situation continues tight, the manufacturers being unable to keep up with their increasing orders.

The best way to save money is to invest it

Provided, of course, that you invest it where it will be safe and yield you a liberal return.

This feature of safety is one that presents itself very strongly in an investment in stock of the Tooele Building Association. Every dollar invested is secured by real estate, most of which is improved and paying good returns. The title to the property of the company is guaranteed by the Salt Lake Security & Trust Company. From these facts it is plainly evident that an investment in Tooele Building Company's stock is absolutely safe.

It pays 8 per cent interest now

For more than a year the Tooele Building Company's stock has paid 8 per cent interest upon an investment of \$160,000. Such a return from an investment with such security behind it is not often encountered.

On June 30 the price of Tooele Building Company Stock will be advanced. Buy now

The International smelter at Tooele opens next month. This will mean that several thousand people will take up residence in Tooele within the next thirty days. The property of the company will immediately increase in value.

The price of the stock now is \$10 per share. If bought upon installments, you may pay 10 per cent down and 10 per cent per month. Applications for stock at this price must be in before June 30.

Ask for our free booklet, and let us tell you in detail what this unusual investment offers you.

Tooele Building Association

32 Main Street, Salt Lake, or Tooele, Utah



MONHEIM PARK

These hot days are never felt at Monheim Park. One but has to go there to enjoy the cool breezes of the canyon, the pure, fresh air of the East bench; it makes life worth living there. Ask any of the 300 people who were up there Strawberry day if they felt the heat of the city.

At Monheim Park you have all the modern facilities to be obtained in the city—pure, fresh water, and plenty of it, electric lights, telephones, and a car line only five minutes away. Twelfth South is now being macadamized past our tract; the car line will soon be to us, enabling the first purchasers to sell their lots at an increase, thereby making large profits on them. The soil is of a black loam, which will grow anything; no gullies, no oak brush, no gravel banks, but a pure, rich soil which will grow the daintiest of fruits and flowers, and just the place for a home. The lots are now selling for—

\$150 and Up

Terms—\$10.00 Down and \$5.00 a Month

Phone us for a date—we will be only too pleased to take you to our tract.

Ind. Phone 93 232 SOUTH STATE STREET
Bell Phone 2170 **MONHEIM DOWSE & MORRIS**
EXCLUSIVE AGENTS

\$2.29 Special for Women

Women's Oxfords, in newest styles and greatest variety—patents, tan or black kid. Former values \$3 and \$3.50. The pair your size is here in many styles. See window No. 2 of our revolving display.

Yours Shoelv, HIRSCHMAN the Shoe People, 118 S. Main